

Phil Chadwick Chair Charles E. Gagnon
Chief Executive Officer

Paul Goldstein
Housing Programs Coordinator
City of Somerville
Mayor's Office of Strategic Planning & Community Development
93 Highland Avenue
Somerville, MA 02143

RE: Waiver request for the cash flow distribution due to the City of Somerville by VOA Somerville Veterans Housing Inc.

Dear Mr. Goldstein and Trustees of the Somerville Affordable Housing Trust Fund,

VOA Somerville Veterans Housing Inc., owner of the Massachusetts Bay Veterans Center (MBVC), is asking for a waiver of a \$16,154.12 distribution due to the City of Somerville based on the surplus cash available for distribution for the fiscal year ended June 30, 2023. We are asking to have this distribution moved into MBVC's replacement reserves as there are upcoming capital projects at MBVC that will require funding. Surplus cash was generated in 2023 for the first time since the property opened in 2015 because supplemental COVID relief funding was received from the Department of Veteran Affairs that generated a profit. This funding was discontinued in May of 2023. VOA Somerville Veterans Housing Inc. is owned by Volunteers of America of Massachusetts Inc.

MBVC recently undertook a \$370,000 renovation using the proceeds of a capital grant. During those renovations, it was discovered that many of the original Whalen vertical stack fan coil units, which both cool and heat individual rooms and common areas of the building, were leaking into the walls. There were no additional grant funds available to address this problem. A master plumber recommended the replacement of at least 25 units due to their age and the failures noted. Each unit is estimated to cost \$5,000, installed, for a minimum total cost of \$125,000. The property has also completed a Green Capital Needs Assessment (GCNA) performed by On-Site Insight. We await receipt of that report but anticipate that there will be additional capital needs to be addressed. We hope that the report also identifies green alternatives to conventional replacement of major components and systems; these findings are anticipated to be costly but worthwhile to pursue.

Property reserves have a current balance of \$212,000, due principally to the waiver of a \$140,413 surplus cash payment that would have been due to CEDAC, the second mortgage holder. We expect that the items noted above will deplete these reserves to a level that will require rebuilding.

We are further requesting a clarification of the priority of surplus cash distributions in the future as the loan agreements are silent on this matter. We believe that any surplus available would first go to CEDAC who holds a second mortgage on the property and then to the City of Somerville who holds a third mortgage position. We respectfully ask the SAHTF to consider this request and provide guidance so that there is clarity in the future.



Phil Chadwick Chair Charles E. Gagnon
Chief Executive Officer

We appreciate your consideration of this request and look forward to an engaging discussion at the Somerville Affordable Housing Trust meeting on November 14th.

Sincerely,

Gayle Lacroix
Gayle Lacroix, Chief Financial Officer

glacroix@voamass.org

617-390-0227

Attachments

• Exhibit 1: FY2023 annual cash flow

• Exhibit 2: Waiver letter provided by CEDAC

Somerville AFT Annual Cash Flow Reporting

| DEVELOPER: | Volunteers of America of Massachusetts, Inc. | |
|-----------------------------|--|---|
| PROJECT: | VOA Somerville Veterans Housing, Inc. | |
| YEAR END: | 6/30/2023 | |
| | | From Profit and Loss Statement (note on accrual |
| | | basis) or Cash Flow Statement (note on cash |
| | | basis) |
| FUNDS RECEIVED | | |
| Base Rental | \$175,132.00 | Profit and Loss |
| less vacancies | \$0.00 | Profit and Loss |
| less bad debts | \$0.00 | Profit and Loss |
| Effective Rental Income | \$175,132.00 | (Base Rental minus vacancies minus bad debts) |
| Interest Income | \$334.00 | Profit and Loss |
| Program grant | \$664,745.00 | VA Per Diem Grant |
| | | (Effective Rental Income plus Interest Income |
| Effective Income | \$840,211.00 | plus Misc. Income) |
| Received from Reserves | | Cash Flow |
| Received from Escrows | \$0.00 | Cash Flow |
| | | (Effective Income plus Received from Reserves |
| TOTAL FUNDS RECEIVED | \$840,211.00 | and Escrows) |
| | | , |
| FUNDS DISBURSED | | |
| Administration | \$203,053.99 | Profit and Loss |
| Utilities | \$64,105.82 | Profit and Loss |
| Maintenance | \$88,748.19 | Profit and Loss |
| Marketing and Leasing | \$0.00 | Profit and Loss |
| Resident Services | \$0.00 | Profit and Loss |
| Taxes and Insurance | \$21,762.56 | Profit and Loss |
| Deposits to Reserves | \$9,034.00 | Cash Flow |
| Deposits to Escrows | \$0.00 | Cash Flow |
| Capital Expenditures | \$0.00 | Cash Flow |
| | | Cash Flow for Principal and Profit and Loss for |
| Debt Service* | \$144,802.12 | Interest |
| Miscellaneous Disbursed | \$276,396.08 | Program Expenses |
| TOTAL FUNDS DISBURSED | \$807,902.77 | (Sum of Funds Disbursed) |
| | | |
| | | (Total Funds Received minus Total Funds |
| NET CASH FLOW | \$ 32,308.23 | Disbursed) |
| | , | |
| Due to Somerville | \$ 16,154.12 | |
| Prepared By (Please Print): | Gayle Lacroix | Signature: Jayle Lacroix |
| Phone Number: | 617-390-0227 | Date: 10/28/2024 |

Email: glacroix@voamass.org December 13, 2023

Gayle Lacroix Chief Financial Officer Volunteers of America of Massachusetts 441 Centre Street Jamaica Plain, MA 02130

Re: VOA Somerville Surplus Cash Waiver FY23

Dear Ms. Lacroix,

CEDAC has reviewed your request to waive the surplus cash requirement on the HIF loan on VOA's Veterans Supportive and Permanent Housing aka 1323 Broadway project (Somerville, MA).

The attached FY23 cash flow template and audited financials that you provided demonstrates that the Veterans Supportive and Permanent Housing project generated \$140,064 in excess of 105% of the project's expenses for FY23."

According to the HIF Promissory Note made to CEDAC, the "Borrower shall pay to Holder an amount equal to the amount by which Gross Cash Receipts for the fiscal year just ended exceeds <u>one hundred five percent (105%)</u> of Gross Cash Expenditures for the same period…"

CEDAC agrees to waive the HIF requirement so that \$140,064 that would otherwise be repaid to CEDAC may be used exclusively for deposit into the replacement reserve account described in your letter. Please send documentation of the deposit to the replacement reserve to Veronica Pelletier at vpelletier@cedac.org.

Sincerely,

Debbie Schnitzer

Chief Financial Officer

Chief Operations Officer

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